## Greg Paugh

**Greg Paugh** is a vice president at Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and buyers. Based out of Hughes Marino's Denver office, Greg is driven to deliver the best strategic real estate solutions that are aligned with his clients' unique business goals. His market knowledge, dedication and adaptability make him the ideal advisor in representing tenants.

Greg's areas of expertise include:

- Lease Renegotiations and Renewals
- Expansions or Consolidations
- Enhancing Operational Spaces
- Relocations
- Purchases
- Aligning Square Footage Requirements with Strategic Goals
- Workplace Strategy

Before joining Hughes Marino, Greg was in tech sales as an account executive at Oracle NetSuite, and was a business systems analyst at KJUS, where he managed all software applications optimizing the company's tech footprint for operational efficiency. This firsthand experience of working in the tech industry gave him a unique purview into the challenges and opportunities his clients face as they grow, and has fueled his motivation to help his clients achieve their strategic goals.

Growing up on the East Coast in New Jersey, Greg now resides in the South Broadway neighborhood of Denver. He graduated from Elon University with a degree in strategic communications and professional selling, where he was also a Division I student athlete on the men's cross country and track & field teams. In his free time, Greg loves to be outdoors as much as possible with his family, friends and dogs, doing any number of activities that the Rocky Mountain region has to offer including competing in ultramarathons, biking, hiking, fishing and skiing.

## Education

• Elon University, B.A. in strategic communications and professional selling

## **Professional Activities**

• License #: CO - FA.100101873

## **Civic and Charitable Activities**

- Denver Young Professionals in Energy
- Board Member
- ACE Scholarships
- Food For Thought
- MS Society