

Cale Miller

Senior Managing Director | cale@hughesmarino.com



Cale Miller is a senior managing director at Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and buyers. He assists tenants in better understanding how to utilize the space they currently have and might need in the future as they continue to grow. Cale has experience across all aspects of tenant representation, ranging from building acquisitions and dispositions, build-to-suits, lease restructuring, early termination agreements, lease renewals, expansions and comprehensive financial analysis.

Over the last two decades of his career, Cale has worked with tenants from a multitude of industries including technology companies, life sciences, law firms and other professional users of office space. He brings a unique approach to users of real estate that adds deep thinking to the upfront portion of tenants' occupancy and strategic planning. With experience in a variety of industries and situations, Cale enjoys working with all types of businesses, from startups to Fortune 500 companies, and has transacted

leases in nearly every continent and in over 40 countries. He takes pride in rolling up his sleeves and solving extremely complicated real estate challenges for his clients. Cale has a track record of coming up with solutions for complex transactions and implementing creative positioning strategies to ensure his clients achieve the best possible outcome.

Initially growing up in the Portland, Oregon area, Cale later graduated with a bachelor's degree in business administration and marketing from University of Arizona. Upon graduating, he moved to San Francisco to begin his career in commercial real estate. For nearly 15 years, he has helped run the BayCats Northern California Chapter Alumni Association.

Cale and his wife, Lauren, live in San Francisco with their daughter, Briley, and son, Bodie. In his free time, he loves spending time with his family, attending his children's numerous sporting events, traveling, skiing, hiking and enjoys trying out new food in the Bay Area as well as during their many family trips around the world.

Education

- University of Arizona, B.S. in business administration and marketing

Professional Activities

- California Department of Real Estate
– License #01714837
- CoreNet Global, M.C.R. (Masters in Corporate Real Estate)

Honors and Awards

- CoStar Community Impact Award (2022/2023) – Campus Sale & Relocation

Civic and Charitable Activities

- BayCats
– U of A Alumni in Northern California
– Former President, 18+ year Board Member
- Big Brothers Big Sisters
– Former Mentor to a Little, former Junior Board Member
- St. Vincent de Paul
– Men's Club Board Member, Finance Committee Lead
- St. Francis Yacht Club
– Assistant Treasurer, Membership Committee & Real Estate Committee Lead