# Owen Rice

# Executive Vice President | owen@hughesmarino.com



Owen Rice is an executive vice president at Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and buyers. With a career spanning 20 years, Owen has earned recognition for his expertise in guiding clients through diverse corporate real estate endeavors. From strategic planning and needs assessment, to lease negotiations and facility acquisitions, Owen excels at delivering tailored solutions that align with his clients' objectives. Owen has been recognized as one of the most successful and trusted commercial real estate advisors in the state of Washington.

Owen's clientele ranges from
Fortune 500 companies to small
businesses, reflecting his ability to
adapt his services to suit businesses
of all sizes. He has facilitated over
750 real estate transactions
encompassing office, life science
and industrial properties, which
were supported by comprehensive
market research and rigorous analysis.

Known for his adeptness at crafting intricate real estate strategies, Owen is committed to driving his clients'

business success while maximizing profitability. He has managed multimillion-dollar domestic and international real estate portfolios for major Pacific Northwest corporations.

At the heart of Owen's approach is a dedication to client service, characterized by strategic planning and his creative problem-solving skills. With his insightful analyses and forward-thinking strategies, Owen is a sought-after speaker for presentations that empower audiences to navigate the ever-evolving landscape of commercial real estate.

He prioritizes integrity and honesty—earning admiration for his unwavering commitment and loyalty to his clients' organizations. Owen's contagious enthusiasm and client-centric mindset make him an invaluable asset to those he serves.

Outside of his professional career, Owen cherishes time spent with his wife and two children. An avid outdoor enthusiast, in his spare time, he can often be found competing in cross-country ski races across the Western United States, competing in ultramarathons or climbing peaks in North Cascades.

#### Education

- University of Washington, B.A. in political science
- University of Washington, Professional Certificate in commercial real estate development

## **Professional Activities**

- Washington State Department of Real Estate Licensed Broker
  - Broker License #83886

## Honors and Awards

- Broker of the Year
  - Puget Sound SIOR

#### Civic and Charitable Activities

- Methow Valley Nordic Ski Educational Foundation
- Member, Board of Directors
- Methow Valley Dark Sky Coalition
- Member, Board of DirectorsAmerican Lung Association
  - Past Member, Board of Directors
- University of Washington Foster School of Business
- Guest Lecturer
- Urban Land Institute
  - Guest Lecturer