

Owen Rice

Executive Vice President | owen@hughesmarino.com



Owen Rice is an executive vice president at Hughes Marino, a global corporate real estate advisory firm that exclusively represents tenants and buyers. Owen has been recognized as one of the most successful and trusted leasing real estate advisors in the Puget Sound. He has helped his clients with all aspects of corporate real estate activities including strategic planning and needs assessment, lease and purchase negotiations, dispositions, lease renewals and renegotiations, facility purchases and build-to-suits.

From Fortune 500 companies to small businesses, Owen has assisted clients of all sizes. With over 16 years of experience, Owen has orchestrated over 750 real estate transactions for both office and industrial tenants. He supports each transaction with market leading research and both quantitative and qualitative analysis. He's best known for developing complicated, strategic real estate tactics to achieve his client's business objectives while maximizing their profitability. Owen has also been responsible for managing both

domestic and international real estate portfolios in excess of \$600 million dollars in transaction volume for major companies headquartered in the Pacific Northwest.

Client service is what drives Owen to succeed. His clients love his approach as a strategic planner and creative thinker. Owen seeks to understand and serve his clients with exceptionally high integrity and honesty. His clients admire his consistent demonstration of commitment and loyalty to their organization. As an advisor, Owen believes that corporate real estate is meant to support the operational and cultural goals for each of his clients. His approach combines a focus on understanding the organizational values of his clients with a unique forecasting platform that enables him to advise on a variety of possible futures.

Owen believes and lives by Hughes Marino's Core Values, which guide everything he does. His enthusiasm is infectious and the philosophy by which he runs his business is what makes him such a valuable asset to those he serves. Owen resides in West Seattle with his wife and two children. In his spare time, he enjoys running ultramarathons, mountaineering and spending time outdoors with his family.

Education

- University of Washington, B.A. in political science

Professional Activities

- Washington State Department of Real Estate Licensed Broker
– Broker License #83886

Honors and Awards

- Broker of the Year
– Puget Sound SIOR
- Top 225 CBRE Brokerage Professionals Worldwide, 2015
- Top Office Broker, 2014 & 2015
– CBRE Seattle
- Top Ten Performer, 2010 – 2016
– CBRE Seattle

Civic and Charitable Activities

- University of Washington Alumni Association – Member
- Mercersburg Academy Alumni Association – Member
- American Lung Association – Board Member, Washington Chapter
- Make-A-Wish Foundation Fundraiser
- University of Washington Graduate School of Business and Undergraduate Business School
– Guest Lecturer