

Cameron Love

Executive Vice President | cameron@hughesmarino.com



Cameron Love is an executive vice president at HM Science, a specialized division of Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and buyers. As market leader in the firm's San Francisco Bay Area region, Cameron specializes in high-value, time-critical and complex transactions for biotech, medical device, instrumentation and healthcare companies, and has developed a strong understanding of the entire lease life-cycle. His experience working with some of the region's fastest-growing companies allows him to deliver creative real estate solutions tailored to his client's specific needs. His extensive knowledge of the market, combined with his experience and problem-solving skills, make him a trusted advisor when representing tenants in strategic planning, dispositions, lease renewals and renegotiations, site selection analysis, financial modeling, build-to-suits and/or building purchases, HQ/R&D and cGMP manufacturing facility requirements and portfolio management for over a decade.

Before joining Hughes Marino, Cameron was a director at

Cushman & Wakefield where he represented occupiers exclusively. He has held leadership positions as chair of the Bay Area C&W Future Leaders organization and was a member of the Emerging Technology Advisory practice group. Cameron also holds a board leadership role in CoreNet, the global corporate real estate association, chairing the Bay Area chapter's Young Leaders network, and is a candidate for his masters in corporate real estate (MCR) designation.

Cameron's areas of expertise include:

- Early Lease Restructures & Lease Workouts
- Lease Renewals; (decreasing high margins landlords receive from renewing tenants)
- Relocating & Surveying New Space
- Expanding & Contracting
- Purchasing Property
- Workplace Strategy & Planning + Design
- Operating Expense Audits
- Lease Administration & Lease Negotiations
- Project & Construction Management

Cameron's list of life science clients includes:

- Twist Bioscience, 110,000 RSF, 28,000 RSF, 15,000 RSF
- Singulex, 50,000 RSF
- Symic Bioscience, 25,000 RSF
- BeiGene, 25,000 RSF

Cameron graduated with honors from the University of San Francisco, receiving a bachelor's degree in business administration, with a focus

in real estate, while also pitching for the USF Dons baseball team. Cameron resides in San Rafael with his wife, Caroline, and his son, Jackson and twins, Cooper and Harper, after living in San Francisco's NoPa and Richmond District for over a decade. In his free time, Cameron can be found riding his road bike with friends on Hawk Hill, or with his family exploring trails throughout China Camp State Park, only minutes from their home.

Education

- University of San Francisco, B.S. in business administration

Professional Activities

- California Department of Real Estate - License #01914963

Honors and Awards

- Young Leader of the Year - CoreNet Global, Northern California Chapter

Civic and Charitable Activities

- Dante's Boys Foundation - Board Member
- CoreNet Global Northern California - Board Member