

# Will Tober

Senior Vice President | [will@hughesmarino.com](mailto:will@hughesmarino.com)

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**Will Tober** is a senior vice president at Hughes Marino, a global corporate real estate advisory firm that exclusively represents tenants and buyers. Working out of the firm's Orange County office, Will and his team exclusively represent tenants and buyers delivering no-conflict brokerage, construction management, lease auditing, and lease administration services to companies and organizations across California. Business leaders look to Will to develop real estate strategies that will help them achieve their business objectives whether they plan to renew their lease, relocate, expand, contract, or purchase commercial property.

Will combines his strong market knowledge and Hughes Marino's tenant-focused discipline to create leverage and opportunities, aligning his client's real estate goals with their business plan to deliver the most strategically correct, cost-effective, and risk reducing project outcomes possible. His expertise in site selection, strategic planning, financial analysis, negotiation, and transaction structuring have allowed him to create great results for his clients throughout Southern California.

In addition to representing business leaders in their lease and purchase transactions, Will serves on the board for two incredible nonprofit organizations, one of which he co-founded while attending the University of Southern California. A native of San Clemente, Will was a defensive back on the USC Trojans football team and he also held executive positions in the Sigma Chi fraternity.

Will and his wife, Kaylin, currently reside in Newport Beach where they attend Rock Harbor Church in Costa Mesa. They enjoy going to the beach, traveling, and listening to country music in their free time. An avid sports fan, Will loves to watch the Lakers, Angels, and Trojans as much as he can.

## Education

- University of Southern California, B.A.

## Professional Activities

- California Department of Real Estate Licensed Broker
  - Broker License #02001182

## Honors and Awards

- Broker of the Year, 2022
  - The Irvine Company