

Charles G. Fertitta Jr., SIOR

Executive Managing Director | charles.fertitta@hughesmarino.com



Charles G. Fertitta Jr., SIOR is an executive managing director with Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and other users of real estate. As Hughes Marino's Houston office leader and a key member of the advisory team, Charles is well positioned to assist companies in formulating intelligent real estate strategies that best support their business objectives.

With over three decades of expertise in the commercial real estate industry, Charles provides client-focused advisory, driving value and results for an array of companies in the delivery of transaction services, both locally in Houston as well as nationally and internationally. Charles personally advises many top national and global companies, as well as privately held firms with advice that includes strategic planning, market assessment, financial analysis, deal structuring, negotiations and process management, in addition to aspects of commercial real estate, including portfolio solutions, complex headquarters transactions, lease restructures, sale leaseback and

build-to-suit transactions. Charles has extensive knowledge of the local, regional, national and global markets, the economic drivers supporting them, and the challenges faced by tenants and other types of users of real estate. His proven ability to stay in front of fluctuating cycles makes him an invaluable asset to his clients and the Hughes Marino team.

Charles has conducted thousands of real estate transactions for clients of all sizes and industries within Houston and around the world, including oil and gas, logistics, defense, alternative energy, clean-tech, high-tech, nanotech, life science and biotechnology, medical, manufacturing, semiconductor, professional services, financial services and more.

Charles is a proven leader in the commercial real estate industry and has been awarded numerous accolades throughout his multi-decade long career. Most prominently being consistently recognized as top 1% of representatives globally in his previous role at Colliers.

Education

- University of Houston, B.S. in real estate

Professional Activities

- License #471053

Honors and Awards

- Global Top 1% of Colliers (2009-2024)
- Colliers Top 10 Producer (2000-2024)
- Colliers Everest Club, Top 10% of Colliers (2009-2024)
- Colliers Titan Award (2009-2024)
- CRE Heavy Hitter (2002-2024)
– Houston Business Journal Texas Top Producer

Memberships

- SIOR (Dual Designee Office & Industrial)
- NAIOP
- HOLBA
- Greater Houston Partnership
- National Wildlife Federation
- International Order of Saint Hubertus
- Rocky Mountain Elk Foundation
- Ducks Unlimited
- Coronado Club

Community and Charitable Activities

- Mental Health America
- MHA: Veterans Services/ Veterans Court
- Crisis Intervention of Houston
– Board of Directors & Past President
- Folds of Honor
- University of Houston: Center for Entrepreneurship & Innovation Mentor Program
- University of Houston: Program for Excellence in Selling
– Mentor
- O.S. Veterans Administration Service Dog Study
- Texas Heart Institute
- Wreaths Across America