

Mike McElwee

Executive Vice President | mike.mcelwee@hughesmarino.com



Mike McElwee is an executive vice president at Hughes Marino, a global corporate real estate advisory firm that specializes in representing tenants and buyers in managing their real estate and facility related needs.

Specializing in the industrial sector, Mike focuses on managing his clients' real estate portfolios and creating optimal facility strategies. Outstanding client service is what drives Mike to succeed, and he leverages his knowledge of lean logistics to create solutions that help his clients gain an unmatched competitive edge. His transactional experience includes managing and negotiating office and industrial leases, building sales/purchases, build-to-suit projects, site selection and business incentives.

Mike has completed thousands of projects with transaction value in excess of \$1 billion. He has worked with clients from a multitude of industries including pharmaceutical, manufacturing, biotech, food services, distribution and fulfillment, as well as healthcare services. These projects range from local lease transactions in the Dallas-Fort Worth area to global

portfolio consolidation initiatives. Mike's well-developed technical knowledge of the real estate process, particularly with industrial product, gives him a keen understanding of the important principles that must be incorporated into each transaction.

Prior to joining Hughes Marino, Mike served as a principal at Avison Young, where he focused on consulting, advisory and occupier solutions for industrial tenants. Before Avison Young, Mike worked as a managing principal at Cresa for over 12 years, where he led a team of transaction managers overseeing diverse client portfolios.

Mike lives in Weatherford, Texas, with his wife, Karen, and their three children. Mike is active in giving back to the community through volunteering as well as supporting other civic and philanthropic organizations. In his free time, he enjoys spending time with his family outdoors on the lake, cycling, hunting and snow skiing.

Education

- University of North Texas, B.B.A. in real estate and finance

Professional Activities

- License #455633

Honors and Awards

- Texas Consistent "Top Producer"
- Heavy Hitter
 - D-Magazine
- Top Producer
 - Dallas Business Journal

Publications

- Call Center Magazine
 - Contributor
- Dallas Morning News
 - Contributor
- GlobeSt.com
 - Contributor
- American Business Journal
 - Contributor
- Business Xpansion Journal
 - Contributor