

Zach Millrood

Senior Vice President | zach@hughesmarino.com



Zach Millrood is a senior vice president at Hughes Marino, where he passionately dedicates himself to protecting his clients' interests. Zach is an exceptional leader of his client engagements and uses proactive communication and a direct leadership style to ensure their objectives are fully developed and achieved. With a keen understanding of the market and a stellar reputation in the community developed by serving hundreds of tenant clients, Zach understands how to get to the bottom line efficiently and effectively. Having completed engagements in all major California markets and cities nationwide, Zach has particular expertise in helping Southern California customers manage their multi-market portfolios of properties.

In 2001, Zach began his tenant representation career with a firm that focused on creating strategic real estate plans for companies operating internationally. Zach focused on representing national companies with Southern California real estate needs who were looking to improve their real estate outcomes. In 2007, Zach joined the Hughes Marino team as vice president, where he continues to represent tenants with their long-term

strategic real estate portfolio plans and locally headquartered operations.

Zach's clients represent a wide array of industries including consumer products, government contractors, education, technology, non-profit, medical, life sciences and business services occupying office, distribution, manufacturing, research & development and medical facilities. Selected client projects include Vyaire Medical 180,000 SF; AVID 92,000 SF; Industrial Metal Supply 80,000 SF & 52,000 SF; Anixter Inc. 48,000 SF & 18,000 SF; McAlister Institute 80,000 SF; Kratos Defense 92,000 SF; Cox Communications 60,000 SF, 28,000 SF & 18,000 SF; Arizona Tile 50,000 SF; CA Schools VEBA 28,000 SF; Parexel International 24,000 SF & 23,000 SF; and Opera Solutions 12,000 SF. Other regional clients include GTM Wholesale 90,000 SF, 40,000 SF & 28,000 SF; Seacon Brantner 34,000 SF; Mission Home Health 30,000 SF; Bayfront Charter School 30,000 SF; Baker & Taylor 28,000 SF; MAT Express 28,000 SF; COSCO Fire 27,000 SF; Pro Specialties Group, Inc. 23,000 SF; BKM OfficeWorks 23,500 SF & 14,000 SF; Entercom 20,000 SF; MAPP Digital 17,000 SF; Ntrepid Corp 14,000 SF; and Island's Restaurants 13,000 SF.

Zach graduated *cum laude* from Colorado State University. While in college, Zach was a member of the Colorado State University Alpine Ski Team, as well as a ski instructor and coach at Beaver Creek Resort. Zach and his wife, Jennifer, have two sons. When he is not engaging in his commitments to his family and career, Zach enjoys skiing, surfing, cooking and traveling.

Education

- Colorado State University, B.S. in business administration

Professional Activities

- California Department of Real Estate Licensed Broker - License #01317277

Honors and Awards

- 40 Under 40 - SD Metro

Civic and Charitable Events

- Make-A-Wish Foundation of San Diego - Golf Classic Committee
- Jewish Family Services - Leadership Development Committee
- Golden Key National Honor Society