

Craig Knox

Senior Vice President | craig@hughesmarino.com



Craig Knox is an insightful advisor and aggressive advocate for tenants with a unique background in product and business development, top tier educational credentials, and deep involvement in the local business community. Prior to entering the commercial real estate industry, Craig served as a senior manager in the technology and business services industries with two public companies and three venture-backed private companies. Craig began his career as a product design engineer. His strategic planning, financial analysis and negotiation skills developed in company management are a unique asset in serving clients in their corporate real estate matters.

Craig's practice encompasses the life sciences and technology sectors where his technical background is a key asset in representing his clients. He also serves companies in the industrial sector and business services industry where his experience working in manufacturing and business services provides him with first-hand understanding of his clients' business needs and strategies.

Selected client representations include: Gap Intelligence for 7,000 sf

and Metron for 11,000 sf in Liberty Station; EvoNexus for 14,000 sf, BioNano Genomics for 32,000 sf and Silanna Semiconductor for 22,000 sf in UTC; Fate Therapeutics for 50,000 sf, Tealium for 40,000 sf and Vividion Therapeutics for 12,500 sf in Torrey Pines; Berkshire Hathaway for 22,000 sf and Henderson Caverly Pum & Charney for 11,500 sf in Del Mar Heights; Certona for 32,000 sf, Ava Healthcare for 43,000 sf and Einstein Medical for 16,500 sf in Sorrento Valley; StackIQ for 4,500 sf in Solanda Beach; Nextivity for 29,000 sf and FAMC for 16,000 sf in Rancho Bernardo; Nixon for 48,500 sf, Verdezyne for 17,500 sf and GenMark for 80,000 sf in Carlsbad.

Prior to Hughes Marino, Craig was vice president at Irving Hughes and was responsible for business development and client services for the law firm of Cooley Godward LLP in San Diego. Craig is a past board member of the San Diego Venture Group and has served on the Board of Directors of EvoNexus, where he co-chaired the Capital Markets Committee and represents the EvoNexus start-up incubator on their real estate matters. Craig is on the executive committee and a past chair of the Moores UCSD Cancer Center Longboard Invitational & Luau, which has raised over \$10 million for cancer research since its inception over 20 years ago. He served on the Magdalena Ecke YMCA board of directors and was co-chair of the Del Mar Schools Education Foundation Golf Classic. Craig serves on the Board of Elders for Grace Point Church.

Craig received a Master of Business Administration from Stanford's Graduate School of Business and a master's in engineering from

Stanford University where he was a SIMA Fellow. He holds a bachelor's in mechanical engineering from San Diego State University where he graduated *magna cum laude*. Craig is an avid surfer in San Diego's North County, where he resides with his wife and four children.

Education

- Stanford University, MBA
- Stanford University, M.S. in engineering
- San Diego State University, B.S. mechanical engineering, *magna cum laude*

Professional Activities

- California Department of Real Estate Licensed Broker - Broker License #01742988

Civic and Charitable Activities

- San Diego Venture Group
- CommNexus - Capital Markets Committee Chair, Past Board of Directors Member
- UCSD Cancer Center
- Magdalena Ecke YMCA - Board of Directors
- Del Mar Schools Education Foundation

Publications

- Smart Business San Diego - Contributor