

Jason Hughes

President



Jason Hughes is president of Hughes Marino, the largest tenant representation company in San Diego. Hughes Marino is committed to only representing tenants in their lease and purchase transactions of commercial space throughout the county.

Jason began his commercial real estate career in the late 1980's where he worked at the Century City office of Cushman & Wakefield while attending college. Upon graduation, he moved to San Diego, where he represented downtown tenants and landlords before joining a local tenant representation firm in 1991. In 1993, Jason co-founded Irving Hughes, of which Hughes was President.

In January 2011, Jason and Irving Hughes principal and executive vice president David Marino formed Hughes Marino. All of the former Irving Hughes team joined Hughes Marino – making Hughes Marino the largest exclusive tenant and buyer representation company in San Diego.

Over the years, Jason has transacted leases and purchases for

tens of millions of square feet. He has experience negotiating all of the following: complex and high-value leases; early renegotiations; expansion and contraction negotiations; office, hotel and condominium purchases; participating loan structuring; lease and loan workouts; government negotiations; anchor high-rise lease negotiations; build-to-suit developments and project finance negotiations. Jason has negotiated many of the largest tenant lease transactions in downtown, Sorrento Mesa, Carmel Valley and the Golden Triangle area over the past twenty years – and is a recognized commercial real estate expert throughout San Diego.

Jason received his Bachelor of Science in Business Administration from Pepperdine University and his Masters of Business Administration in real estate finance from the University of San Diego. He has also taken numerous executive programs at Harvard University, UCLA's Anderson School of Business and UCSD's Rady School of Management and the UCSD Extension program.

Jason, his wife Shay, and their three children live in Rancho Santa Fe.

Education

- Pepperdine University B.S. Business Administration
- University of San Diego M.B.A Real Estate Finance

Professional Activities

- California Department of Real Estate Licensed Broker
– Broker License # 01008564

Honors and Awards

- 40 Under 40 People to Watch – San Diego Metro (twice)
- San Diego's Top 120 Most Influential People – San Diego Daily Transcript
- Top Influential Nominee – San Diego Daily Transcript (twice)
- 50 People to Watch 2011 – San Diego Magazine
- San Diego Metro Movers 2012 – San Diego Metro
- San Diego Metro Cover (four times)

Publications

- San Diego Business Journal – Regular Featured Columnist
- San Diego Daily Transcript – Past Bi-Weekly Columnist
- San Diego Union Tribune – Profile
- San Diego Business Journal – Profile
- California Real Estate Journal – Profile
- Smart Business San Diego – Columnist
- Wall Street Journal – Resource

Civic and Charitable Activities

- Torrey Pines Bank – Founder and Past Board of Directors Member
- New Children's Museum – Past President
- Downtown San Diego Partnership – Past Executive Board Member
- Rancho Santa Fe Community Endowment – Past Board Member
- San Diego Museum of Contemporary Art – Business Council Member
- San Diego Opera – Past Board Member
- Downtown Project Area Committee – Past Elected Official
- Gaslamp Quarter Historical Foundation – Past Director
- Pepperdine Alumni of San Diego – Past President
- Child Abuse Prevention Foundation
- San Diego Cares